



**SERVICE
PROPERTIES TRUST**

FIRST QUARTER 2022

Supplemental Operating and Financial Data

ALL AMOUNTS IN THIS REPORT ARE UNAUDITED.



Sonesta Irvine - Orange County Airport
Irvine, CA

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Non-GAAP FINANCIAL MEASURES AND CERTAIN DEFINITIONS

WARNING CONCERNING FORWARD-LOOKING STATEMENTS

Please refer to Non-GAAP Financial Measures and Certain Definitions for terms used throughout this document.

SVC

Nasdaq Listed

The Company:

Service Properties Trust, or SVC, we, our or us, is a real estate investment trust, or REIT, with approximately \$12 billion invested in two asset categories: hotels and service-focused retail net lease properties. As of March 31, 2022, SVC owns 298 hotels with over 47,000 guest rooms throughout the United States and in Puerto Rico and Canada, the majority of which are extended stay and select service. As of March 31, 2022, SVC owns 786 retail service-focused net lease properties totaling over 13 million square feet throughout United States. SVC is included in 140 market indices and comprises more than 1% of the following indices as of March 31, 2022: Bloomberg Reit Hotels Index (BBREHOTL), Invesco S&P SmallCap Financials ETF INAV Index (PSCFIV), Invesco S&P SmallCap 600 Equal Weight ETF INAV Index (EWSCIV), and the Bloomberg WBZ Massachusetts Index (BCMAX).

Management:

SVC is managed by The RMR Group (Nasdaq: RMR). RMR is an alternative asset management company that is focused on commercial real estate and related businesses. RMR primarily provides management services to publicly traded real estate companies, privately held real estate funds and real estate related operating businesses. As of March 31, 2022, RMR had more than \$37 billion of real estate assets under management and the combined RMR managed companies had approximately \$12 billion of annual revenues, nearly 2,200 properties and approximately 37,000 employees. We believe that being managed by RMR is a competitive advantage for SVC because of RMR's depth of management and experience in the real estate industry. We also believe RMR provides management services to us at costs that are lower than we would have to pay for similar quality services if we were self-managed.

Corporate Headquarters:

Two Newton Place
255 Washington Street, Suite 300
Newton, MA 02458-1634
(t) (617) 964-8389

Stock Exchange Listing:

Nasdaq

Trading Symbol:

Common Shares: SVC

Key Data (as of and for the three months ended March 31, 2022):

(dollars in 000s)

Total properties:	1,084
Hotels	298
Net lease properties	786
Number of hotel rooms/suites	47,285
Total net lease square feet	13,515,100
Q1 2022 Total revenues	\$ 393,764
Q1 2022 Net loss	\$ (119,822)
Q1 2022 Normalized FFO	\$ (3,409)
Q1 2022 Adjusted EBITDAre	\$ 90,106

Board of Trustees

Laurie B. Burns
Independent Trustee

John L. Harrington
Independent Trustee

Adam D. Portnoy
Chair of the Board & Managing Trustee

Robert E. Cramer
Independent Trustee

William A. Lamkin
Independent Trustee

Donna D. Fraiche
Lead Independent Trustee

John G. Murray
Managing Trustee

Senior Management

Todd W. Hargreaves
President and Chief Investment Officer

Brian E. Donley
Chief Financial Officer and Treasurer

Contact Information

Investor Relations

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Newton, MA 02458-1634
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(email) info@svcreit.com
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Inquiries

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(617) 796-8232, or kbrown@rmrgroup.com.



Equity Research Coverage ⁽¹⁾

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Bryan Maher
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bmaher@brileyfin.com

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Wells Fargo Securities

Dori Kesten
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Rating Agencies ⁽¹⁾

Moody's Investors Service

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S&P Global

Alan Zigman
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alan.zigman@spglobal.com

Senior Unsecured Debt Ratings

Standard & Poor's: B+ (Outlook: Negative)/BB*
Moody's: B1 (Outlook: Negative)/ Ba3*

* BB/ Ba3 rating assigned to guaranteed Senior Unsecured Notes.

- (1) SVC is followed by the analysts and its publicly held debt is rated by the rating agencies listed above. Please note that any opinions, estimates or forecasts regarding SVC's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of SVC or its management. SVC does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.

Key Financial Data

(dollars in thousands, except per share data)

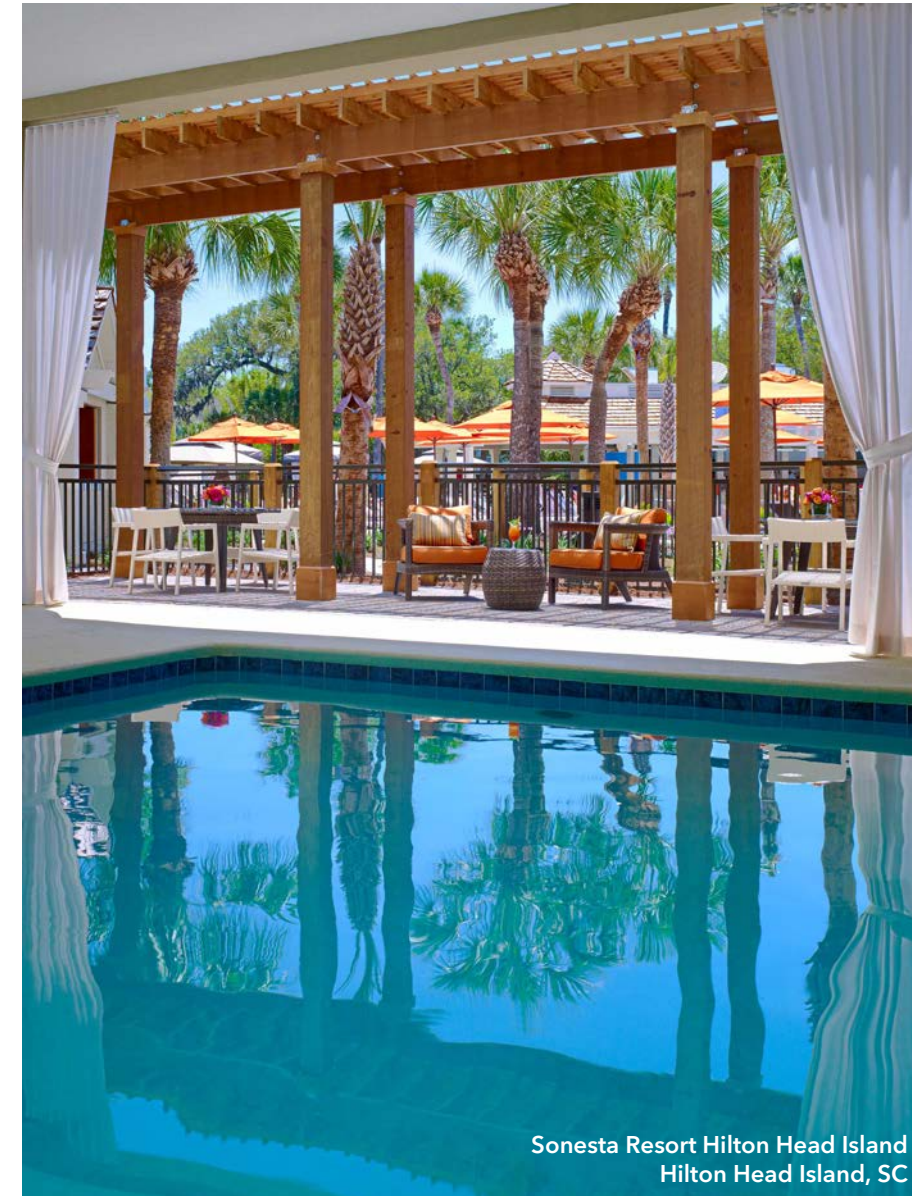
	As of and For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Selected Balance Sheet Data:					
Total gross assets	\$ 12,048,367	\$ 12,434,974	\$ 12,852,602	\$ 12,845,383	\$ 12,892,150
Total assets	\$ 9,017,072	\$ 9,153,315	\$ 9,334,831	\$ 9,415,735	\$ 9,514,515
Total liabilities	\$ 7,582,773	\$ 7,598,009	\$ 7,581,089	\$ 7,601,084	\$ 7,607,983
Total shareholders' equity	\$ 1,434,299	\$ 1,555,306	\$ 1,753,742	\$ 1,814,651	\$ 1,906,532
Selected Income Statement Data:					
Total revenues	\$ 393,764	\$ 421,375	\$ 437,099	\$ 375,936	\$ 261,170
Net loss	\$ (119,822)	\$ (198,793)	\$ (59,714)	\$ (91,110)	\$ (194,990)
FFO	\$ (4,831)	\$ (8,545)	\$ 40,376	\$ 19,151	\$ (62,456)
Normalized FFO	\$ (3,409)	\$ 27,936	\$ 43,781	\$ 25,840	\$ (41,996)
Adjusted EBITDAre	\$ 90,106	\$ 118,997	\$ 137,324	\$ 118,577	\$ 48,705
Per Common Share Data (basic and diluted):					
Net loss	\$ (0.73)	\$ (1.21)	\$ (0.36)	\$ (0.55)	\$ (1.19)
FFO	\$ (0.03)	\$ (0.05)	\$ 0.25	\$ 0.12	\$ (0.38)
Normalized FFO	\$ (0.02)	\$ 0.17	\$ 0.27	\$ 0.16	\$ (0.26)
Dividend Data:					
Annualized dividends paid per share during the period	\$ 0.04	\$ 0.04	\$ 0.04	\$ 0.04	\$ 0.04
Annualized dividend yield (at end of period)	0.5 %	0.4 %	0.4 %	0.3 %	0.3 %
Normalized FFO payout ratio	(50.0)%	5.9 %	3.7 %	6.3 %	(3.8)%



Condensed Consolidated Balance Sheets

(dollars in thousands, except share data)

	March 31, 2022	December 31, 2021
<u>ASSETS</u>		
Real estate properties:		
Land	\$ 1,919,126	\$ 1,918,385
Buildings, improvements and equipment	7,989,900	8,307,248
Total real estate properties, gross	9,909,026	10,225,633
Accumulated depreciation	(3,031,295)	(3,281,659)
Total real estate properties, net	6,877,731	6,943,974
Acquired real estate leases and other intangibles, net	275,504	283,241
Assets held for sale	452,100	515,518
Cash and cash equivalents	969,609	944,043
Restricted cash	2,963	3,375
Equity method investments	61,974	62,687
Investment in equity securities	50,899	61,159
Due from related persons	44,430	48,168
Other assets, net	281,862	291,150
Total assets	<u>\$ 9,017,072</u>	<u>\$ 9,153,315</u>
<u>LIABILITIES AND SHAREHOLDERS' EQUITY</u>		
Revolving credit facility	\$ 1,000,000	\$ 1,000,000
Senior unsecured notes, net	6,146,258	6,143,022
Accounts payable and other liabilities	422,490	433,448
Due to related persons	14,025	21,539
Total liabilities	<u>7,582,773</u>	<u>7,598,009</u>
Commitments and contingencies		
Shareholders' equity:		
Common shares of beneficial interest, \$.01 par value; 200,000,000 shares authorized; 165,091,533 and 165,092,333 shares issued and outstanding, respectively	1,651	1,651
Additional paid in capital	4,553,020	4,552,558
Cumulative other comprehensive income	783	779
Cumulative net income available for common shareholders	2,515,838	2,635,660
Cumulative common distributions	(5,636,993)	(5,635,342)
Total shareholders' equity	<u>1,434,299</u>	<u>1,555,306</u>
Total liabilities and shareholders' equity	<u>\$ 9,017,072</u>	<u>\$ 9,153,315</u>



Sonesta Resort Hilton Head Island
Hilton Head Island, SC

Condensed Consolidated Statements of Income (Loss)

(amounts in thousands, except per share data)

	Three Months Ended March 31,	
	2022	2021
Revenues:		
Hotel operating revenues ⁽¹⁾	\$ 297,406	\$ 168,953
Rental income ⁽²⁾	96,358	92,217
Total revenues	393,764	261,170
Expenses:		
Hotel operating expenses ⁽¹⁾⁽³⁾	290,343	195,352
Other operating expenses	2,269	3,417
Depreciation and amortization	104,113	124,368
General and administrative	11,989	12,657
Loss on asset impairment, net ⁽⁴⁾	5,500	1,211
Transaction related costs ⁽⁵⁾	797	19,635
Total expenses	415,391	356,640
Gain (loss) on sale of real estate, net ⁽⁶⁾	5,548	(9)
Unrealized losses on equity securities, net ⁽⁷⁾	(10,260)	(6,481)
Interest income	273	57
Interest expense (including amortization of debt issuance costs and debt discounts and premiums of \$5,913 and \$4,355, respectively)	(92,344)	(89,391)
Loss before income taxes and equity in losses of an investee	(118,410)	(191,294)
Income tax expense	(695)	(853)
Equity in losses of an investee ⁽⁸⁾	(717)	(2,843)
Net loss	\$ (119,822)	\$ (194,990)
Weighted average common shares outstanding (basic and diluted)	164,667	164,498
Net loss per common share (basic and diluted)	\$ (0.73)	\$ (1.19)

See accompanying notes on [page 11](#).

Calculation of FFO and Normalized FFO

(amounts in thousands, except per share data)

		For the Three Months Ended				
		3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Net loss		\$ (119,822)	\$ (198,793)	\$ (59,714)	\$ (91,110)	\$ (194,990)
Add (Less):	Depreciation and amortization	104,113	115,757	124,163	121,677	124,368
	Loss on asset impairment, net ⁽⁴⁾	5,500	76,510	–	899	1,211
	(Gain) loss on sale of real estate, net ⁽⁶⁾	(5,548)	(588)	(94)	(10,849)	9
	Unrealized (gain) loss on equity securities, net ⁽⁷⁾	10,260	(2,168)	(24,348)	(2,500)	6,481
	Adjustments to reflect our share of FFO attributable to an investee ⁽⁸⁾	666	737	369	1,034	465
FFO		(4,831)	(8,545)	40,376	19,151	(62,456)
Add (Less):	Adjustments to reflect our share of Normalized FFO attributable to an investee ⁽⁸⁾	245	651	256	538	825
	Transaction related costs ⁽⁵⁾	1,177	35,830	3,149	6,151	19,635
Normalized FFO		<u>\$ (3,409)</u>	<u>\$ 27,936</u>	<u>\$ 43,781</u>	<u>\$ 25,840</u>	<u>\$ (41,996)</u>
Weighted average shares outstanding (basic and diluted)		<u>164,667</u>	<u>164,667</u>	<u>164,590</u>	<u>164,506</u>	<u>164,498</u>
Basic and diluted per share common share amounts:						
Net loss		\$ (0.73)	\$ (1.21)	\$ (0.36)	\$ (0.55)	\$ (1.19)
FFO		\$ (0.03)	\$ (0.05)	\$ 0.25	\$ 0.12	\$ (0.38)
Normalized FFO		\$ (0.02)	\$ 0.17	\$ 0.27	\$ 0.16	\$ (0.26)

See accompanying notes on [page 11](#).

Calculation of EBITDA, EBITDAre and Adjusted EBITDAre

(dollars in thousands)

		For the Three Months Ended				
		3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Net loss		\$ (119,822)	\$ (198,793)	\$ (59,714)	\$ (91,110)	\$ (194,990)
Add (Less):	Interest expense	92,344	92,494	92,458	91,378	89,391
	Income tax (benefit) expense	695	(1,950)	(55)	211	853
	Depreciation and amortization	104,113	115,757	124,163	121,677	124,368
EBITDA		77,330	7,508	156,852	122,156	19,622
Add (Less):	Loss on asset impairment, net ⁽⁵⁾	5,500	76,510	–	899	1,211
	(Gain) loss on sale of real estate, net ⁽⁶⁾	(5,548)	(588)	(94)	(10,849)	9
	Adjustments to reflect our share of EBITDAre attributable to an investee ⁽⁸⁾	680	781	464	1,116	543
EBITDAre		77,962	84,211	157,222	113,322	21,385
Add (less):	Unrealized (gain) loss on equity securities, net ⁽⁷⁾	10,260	(2,168)	(24,348)	(2,500)	6,481
	Adjustments to reflect our share of Adjusted EBITDAre attributable to an investee ⁽⁸⁾	245	651	256	538	825
	Transaction related costs ⁽⁴⁾	1,177	35,830	3,149	6,151	19,635
	General and administrative expense paid in common shares ⁽⁹⁾	462	473	1,045	1,066	379
Adjusted EBITDAre		\$ 90,106	\$ 118,997	\$ 137,324	\$ 118,577	\$ 48,705

See accompanying notes on [page 11](#).

Notes to Condensed Consolidated Statements of Income (Loss) and Calculations of FFO, Normalized FFO, EBITDA, EBITDAre, Adjusted EBITDAre and Hotel EBITDA



(dollar in thousands)

- (1) As of March 31, 2022, we owned 298 hotels. Our condensed consolidated statements of income (loss) include hotel operating revenues and expenses of our managed hotels.
- (2) We reduced rental income by \$1,973 and \$1,883 for the three months ended March 31, 2022 and 2021, respectively, to record scheduled rent changes under certain of our leases, the deferred rent obligations under our leases with TravelCenters of America Inc., or TA, and the estimated future payments to us under our leases with TA for the cost of removing underground storage tanks on a straight-line basis.
- (3) When managers of our hotels are required to fund the shortfalls of owner's priority return under the terms of our management agreements or their guarantees, we reflect such fundings in our condensed consolidated statements of income (loss) as a reduction of hotel operating expenses. There was no net reduction to hotel operating expenses during the three months ended March 31, 2022. The net reduction to hotel operating expenses was \$10,392 for the three months ended March 31, 2021.
- (4) We recorded a loss on asset impairment of \$5,500 to reduce the carrying value of 25 hotels during the three months ended March 31, 2022, \$76,510 to reduce the carrying value of 35 net lease properties and 21 hotels to their estimated fair value less costs to sell during the three months ended December 31, 2021, \$899 during the three months ended June 30, 2021 to reduce the carrying value of three net lease properties to their estimated fair value less costs to sell and \$1,211 during the three months ended March 31, 2021 to reduce the carrying value of two net lease properties to their estimated fair value less costs to sell.
- (5) Transaction related costs for the three months ended March 31, 2022 of \$1,177 primarily consisted of legal and other professional services costs related to our hotel rebrandings. Transaction related costs for the three months ended December 31, 2021 of \$35,830 primarily consisted of working capital advances we previously funded under our agreements with Marriott International Inc., or Marriott, and InterContinental Hotels Group, plc, or IHG, that we expensed as a result of the amounts no longer expected to be recoverable. Transaction related costs for the three months ended September 30, 2021 of \$3,149 are primarily related to legal costs related to our arbitration proceeding with Marriott. Transaction related costs for the three months ended June 30, 2021 included \$3,700 of working capital we previously funded under our agreement with Hyatt Hotels Corporation, or Hyatt, that we expensed as a result of the amount no longer expected to be recoverable, \$1,110 of legal costs related to our arbitration proceeding with Marriott and \$1,341 of hotel manager transition costs and for the three months ended March 31, 2021 includes \$19,635 of hotel manager transition related costs resulting from the rebranding of 88 hotels during the period.
- (6) We recorded a \$5,548 net gain on sale of real estate during the three months ended March 31, 2022 in connection with the sale of five hotels and two net lease properties, a \$588 net gain on sale of real estate during the three months ended December 31, 2021 in connection with the sale of one hotel and six net lease properties, a \$94 net gain on sale of real estate during the three months ended September 30, 2021 in connection with the sale of two net lease properties, a \$10,849 net gain on sale of real estate during the three months ended June 30, 2021 in connection with the sale of six hotels and two net lease properties and a \$9 net loss on sale of real estate during the three months ended March 31, 2021 in connection with the sale of one net lease property.
- (7) Unrealized gain (loss) on equity securities, net represents the adjustment required to adjust the carrying value of our investment in shares of TA common stock to their fair value.
- (8) Represents our proportionate share from our equity investment in Sonesta.
- (9) Amounts represent the equity compensation for our Trustees, officers and certain other employees of our manager.
- (10) Various percentages of total sales at certain of our hotels are escrowed as reserves for future renovations or refurbishments, or FF&E reserve escrows. We own all the FF&E reserve escrows for our hotels.
- (11) We are amortizing a liability we recorded for the fair value of our initial investment in Sonesta as a reduction to hotel operating expenses in our condensed consolidated statements of income (loss).

Debt Summary

As of March 31, 2022

(dollars in thousands)

	Interest Rate	Principal Balance	Maturity Date	Due at Maturity	Years to Maturity
Floating Rate Debt:					
\$1,000,000 revolving credit facility ⁽¹⁾⁽²⁾	2.850 %	\$ 1,000,000	7/15/22	\$ 1,000,000	0.3
Unsecured Fixed Rate Debt:					
Senior unsecured notes due 2022	5.000 %	\$ 500,000	8/15/22	\$ 500,000	0.4
Senior unsecured notes due 2023	4.500 %	500,000	6/15/23	500,000	1.2
Senior unsecured notes due 2024	4.650 %	350,000	3/15/24	350,000	2.0
Senior unsecured notes due 2024	4.350 %	825,000	10/1/24	825,000	2.5
Senior unsecured notes due 2025	4.500 %	350,000	3/15/25	350,000	3.0
Senior unsecured notes due 2025 ⁽³⁾	7.500 %	800,000	9/15/25	800,000	3.5
Senior unsecured notes due 2026	5.250 %	350,000	2/15/26	350,000	3.9
Senior unsecured notes due 2026	4.750 %	450,000	10/1/26	450,000	4.5
Senior unsecured notes due 2027	4.950 %	400,000	2/15/27	400,000	4.9
Senior unsecured notes due 2027 ⁽³⁾	5.500 %	450,000	12/15/27	450,000	5.7
Senior unsecured notes due 2028	3.950 %	400,000	1/15/28	400,000	5.8
Senior unsecured notes due 2029	4.950 %	425,000	10/1/29	425,000	7.5
Senior unsecured notes due 2030	4.375 %	400,000	2/15/30	400,000	7.9
Subtotal / weighted average	5.065 %	6,200,000		6,200,000	3.9
Total / weighted average ⁽⁴⁾	4.758 %	\$ 7,200,000		\$ 7,200,000	3.4

(1) We are required to pay interest on borrowings under our revolving credit facility at a rate of LIBOR plus a premium of 235 basis points per annum, subject to an interest rate floor of 0.50%. We also pay a facility fee of 30 basis points per annum on the total amount of lending commitments under our revolving credit facility. Both the interest rate premium and facility fee are subject to adjustment based upon changes to our credit ratings. The interest rate listed above is as of March 31, 2022. On April 14, 2022, we entered into an amendment to our revolving credit facility to, among other things, extend the waiver period to December 31, 2022. As part of the amendment, we repaid \$200 million of the outstanding amount and reduced the size of the credit facility to \$800 million, and the interest rate increased by 15bps. Also on April 14, 2022, we exercised a six month extension option to extend the maturity date to January 2023. Subject to the payment of an extension fee and meeting certain other conditions, we may further extend the maturity date by one additional six month period.

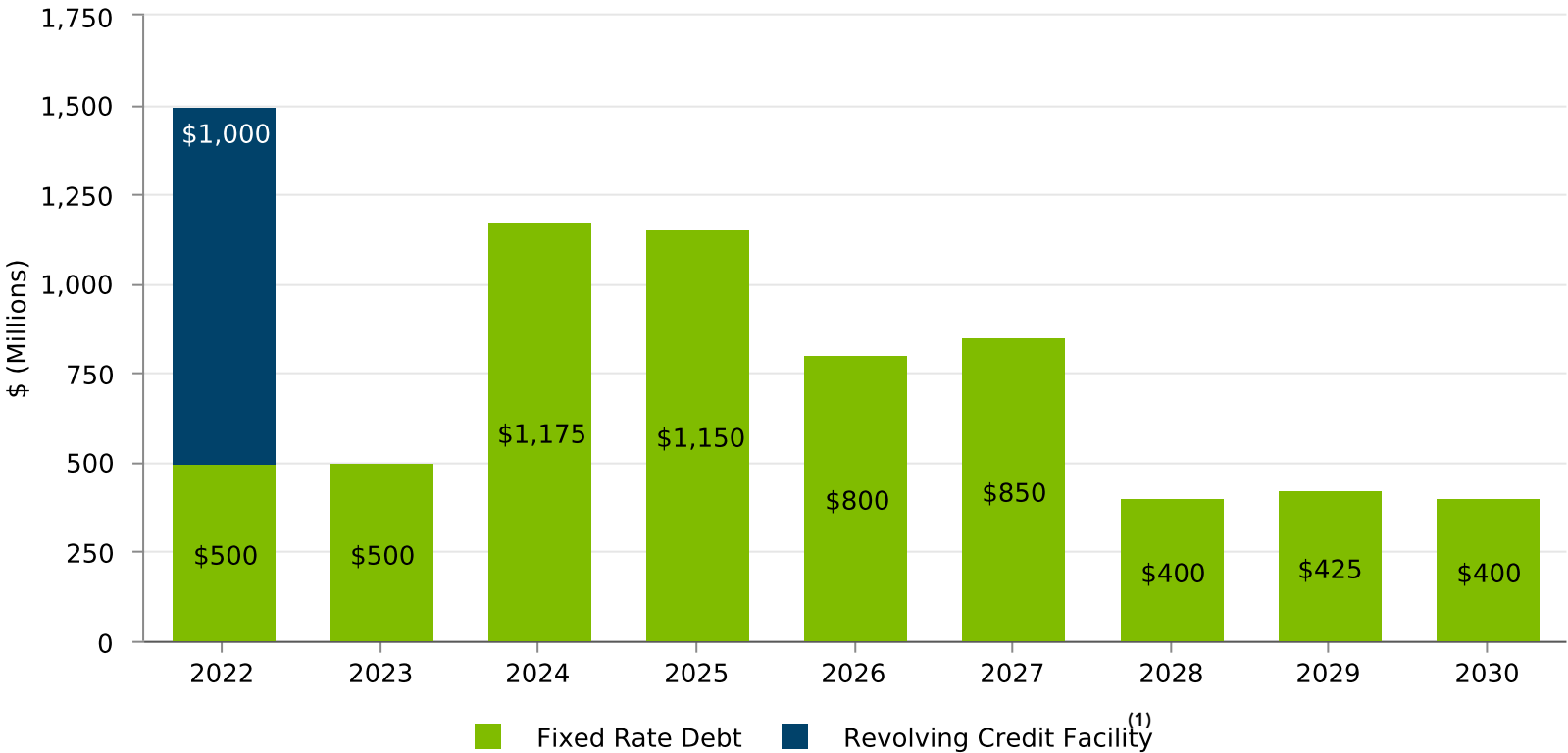
(2) We have provided equity pledges on certain of our property owning subsidiaries and provided first mortgage liens on 73 properties owned by the pledged subsidiaries to secure our obligations under the credit agreement governing our credit facility.

(3) The notes are guaranteed by certain of our subsidiaries.

(4) The carrying value of our total debt of \$7,146,258 as of March 31, 2022 is net of unamortized discounts and premiums and certain issuance costs totaling \$53,742.

Debt Maturity Schedule

As of March 31, 2022



(1) Represents amounts outstanding under our \$1.0 billion revolving credit facility at March 31, 2022. On April 14, 2022, we entered into an amendment to our revolving credit facility to, among other things, extend the waiver period to December 31, 2022. As part of the amendment, we repaid \$200 million of the outstanding amount and reduced the size of the credit facility to \$800 million, and the interest rate increased by 15bps. Also on April 14, 2022, we exercised a six month extension option to extend the maturity date to January 2023. Subject to the payment of an extension fee and meeting certain other conditions, we may further extend the maturity date by one additional six month period.

Leverage Ratios, Coverage Ratios and Public Debt Covenants

Leverage Ratios:

	As of and For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Net debt / total gross assets	51.7 %	50.3 %	48.9 %	48.9 %	49.1 %
Net debt / gross book value of real estate assets and cash and cash equivalents	53.4 %	51.9 %	50.8 %	50.7 %	51.0 %
Secured debt / total assets	0.3 %	0.6 %	0.9 %	1.1 %	0.9 %
Variable rate debt / Net debt	16.1 %	16.0 %	15.9 %	15.9 %	15.8 %

Coverage Ratios:

Rolling four-quarter Adjusted EBITDAre / rolling four-quarter interest expense	1.3x	1.2x	1.0x	1.0x	1.1x
Net debt / rolling four-quarter Adjusted EBITDAre ⁽¹⁾	13.4x	14.8x	17.0x	18.7x	17.1x

Public Debt Covenants:

	As of and For the Trailing Twelve Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Maintenance Covenant					
Total unencumbered assets / unsecured debt - required minimum 150%	170.4 %	176.3 %	179.5 %	179.1 %	179.6 %
Incurrence Covenants ⁽²⁾					
Total debt / adjusted total assets - allowable maximum 60.0%	58.3 %	56.4 %	55.5 %	55.6 %	55.4 %
Secured debt / adjusted total assets - allowable maximum 40.0%	8.1 %	7.8 %	7.7 %	7.7 %	7.7 %
Consolidated income available for debt service / debt service - required minimum 1.50x	1.32x	1.20x	1.06x	1.00x	1.12x



- (1) The ratio of net debt to annualized adjusted EBITDAre for the three months ended March 2022 was 17.3x.
- (2) As of March 31, 2022, we were below the covenant levels under our debt agreements necessary to incur additional debt, and, as a result, we will not be able to incur additional debt while below these levels.

Capital Expenditures and Restricted Cash Activity

(dollars in thousands)

Capital Expenditures

	For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Hotel capital improvements & FF&E Reserve fundings ⁽¹⁾	\$ 28,144	\$ 30,010	\$ 19,384	\$ 24,167	\$ 28,881
Net lease capital improvements	740	402	403	227	156
Total capital improvements & FF&E Reserve fundings	<u>\$ 28,884</u>	<u>\$ 30,412</u>	<u>\$ 19,787</u>	<u>\$ 24,394</u>	<u>\$ 29,037</u>

Restricted Cash

	As of and For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Total restricted cash (beginning of period)	\$ 3,375	\$ 1,657	\$ 1,295	\$ 5,096	\$ 18,124
Manager deposits into FF&E Reserve	1,408	1,312	1,393	2,485	447
SVC fundings into FF&E Reserve:					
Marriott	—	75	69	250	7,000
Hyatt	—	—	—	—	168
Radisson	—	—	—	—	—
Hotel improvements funded from FF&E Reserve	(787)	(702)	(1,100)	(6,536)	(14,198)
FF&E reserves (end of period)	<u>3,996</u>	<u>2,342</u>	<u>1,657</u>	<u>1,295</u>	<u>11,541</u>
Hotel manager release of FF&E Reserve to SVC	—	—	—	—	(6,445)
Proceeds from asset sales deposited into revolver collateral account, net	(1,033)	1,033	—	—	—
Total restricted cash (end of period)	<u>\$ 2,963</u>	<u>\$ 3,375</u>	<u>\$ 1,657</u>	<u>\$ 1,295</u>	<u>\$ 5,096</u>



(1) Includes amounts we funded into our FF&E reserves and amounts directly reimbursed to our hotel managers for capital expenditures.

Property Acquisitions and Dispositions Information Since January 1, 2022

(dollars in thousands, except per sq. ft. data)

ACQUISITIONS:

We have not acquired any properties since January 1, 2022.

DISPOSITIONS:

Date Disposed	Properties	Property Type	Brand	Location	Rooms or Suites/ Square Footage	Sales Price ⁽¹⁾	Average Sales Price per Room or Suite / Square Foot
01/19/2022	1	Hotel	Sonesta ES Suites	Dallas, TX	295	\$ 19,000	\$ 64
03/01/2022	1	Hotel	Sonesta Select	Fort Worth, TX	138	6,800	49
03/15/2022	1	Hotel	Sonesta Hotels & Resorts	Gwinnett, GA	381	23,250	61
03/29/2022	1	Hotel	Sonesta ES Suites	Oklahoma City, OK	136	7,124	52
03/30/2022	1	Net Lease	Vacant	Houston, TX	–	4,100	–
03/30/2022	1	Hotel	Simply Suites	Horsham, PA	110	4,000	36
03/31/2022	1	Net Lease	Vacant	Appleton, WI	6,960	1,250	180
04/06/2022	1	Hotel	Sonesta Select	Arlington Heights, IL	152	3,500	23
04/12/2022	1	Hotel	Simply Suites	Overland Park, KS	122	4,500	37
04/12/2022	1	Hotel	Simply Suites	Wichita, KS	108	4,500	56
04/19/2022	1	Hotel	Simply Suites	Mount Laurel, NJ	123	10,000	81
04/19/2022	1	Hotel	Simply Suites	San Antonio, TX	113	5,919	52
04/22/2022	1	Hotel	Sonesta Select	Norcross, GA	122	7,000	57
04/29/2022	9	Hotel	Sonesta ES Suites	Various	1,161	124,550	107
04/29/2022	1	Net Lease	Caldwell Country Chevrolet	Calwell, TX	15,086	3,028	201
05/02/2022	1	Net Lease	Vacant	Newton, KS	5,600	230	41
05/02/2022	1	Net Lease	Vacant	Maquoketa, TX	1,892	36	19
05/03/2022	1	Hotel	Sonesta Select	Woburn, MA	120	9,500	79
05/03/2022	1	Net Lease	Vacant	Bald Knob, AR	16,000	175	11
	<u>27</u>				<u>3,081/45,538</u>	<u>238,462</u>	<u>\$75/\$194</u>

(1) Represents cash sale price and excludes closing related costs.

Portfolio Summary

As of March 31, 2022

(dollars in thousands)

Number of Properties

Hotel Properties	298	Number of hotel rooms	47,285
Net Lease Properties	786	Square feet	13,515,100
Total Properties	1,084	Average hotel property size	159 rooms
		Average net lease property size	17,195 sq. feet

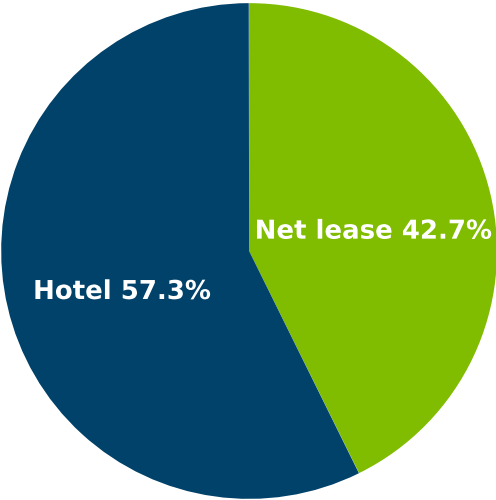
Investments

Hotels	\$	6,870,113
Net Lease Properties		5,112,840
Total Investments	\$	11,982,953

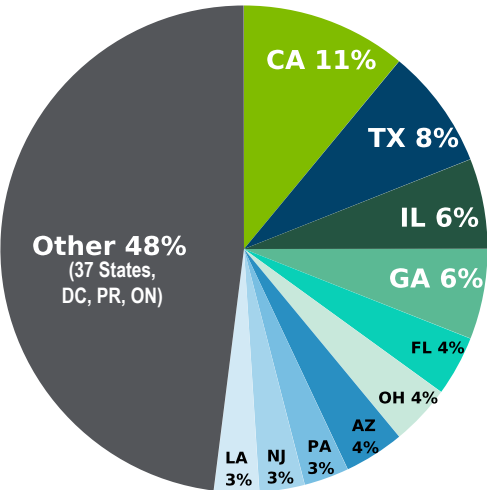
Diversification Facts

Tenants/Operators	179
Brands	144
Industries	22
States	47

Portfolio Composition ⁽¹⁾



Geographical Diversification ⁽¹⁾



(1) Based on investment

Consolidated Portfolio Diversification by Industry

As of March 31, 2022

(dollars in thousands)

Industry	No. of Properties	Rooms/ Square Footage	Investments	Percent of Total Investment
1. Hotels	298	47,285	\$ 6,870,113	57.3%
2. Travel Centers	182	5,238,766	3,352,096	28.0%
3. Restaurants-Quick Service	226	681,495	301,088	2.5%
4. Restaurants-Casual Dining	53	415,547	192,170	1.6%
5. Movie Theaters	22	1,152,845	190,725	1.6%
6. Health and Fitness	13	873,258	185,458	1.5%
7. Grocery Stores	19	1,020,819	129,219	1.1%
8. Home Goods and Leisure	20	632,465	118,899	1.0%
9. Medical, Dental Office	71	421,306	118,098	1.0%
10. Automotive Equipment & Services	64	219,107	98,473	0.8%
11. Entertainment	4	202,779	61,436	0.5%
12. Automotive Dealers	8	137,979	60,119	0.5%
13. General Merchandise Stores	5	406,786	56,321	0.5%
14. Educational Services	9	220,758	55,647	0.5%
15. Building Materials	27	429,798	31,317	0.3%
16. Miscellaneous Manufacturing	6	708,772	29,837	0.2%
17. Car Washes	5	41,456	28,658	0.2%
18. Drug Stores and Pharmacies	7	67,423	19,251	0.2%
19. Sporting Goods	3	120,847	17,596	0.1%
20. Legal Services	5	29,757	11,362	0.1%
21. Dollar Stores	3	27,593	2,971	—%
22. Other	5	160,901	16,538	0.1%
24. Vacant	29	304,643	35,561	0.4%
Total	1,084	47,285 /13,515,100	\$ 11,982,953	100.0%

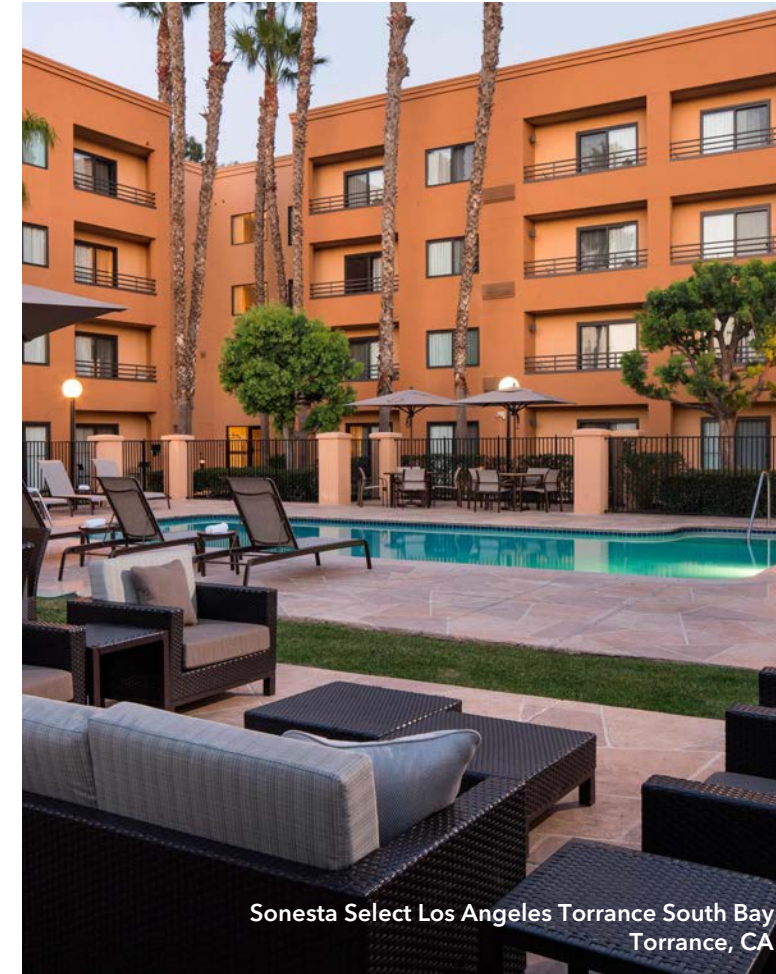


Consolidated Portfolio by Geographic Diversification

As of March 31, 2022

(dollars in thousands)

State	Total Property Count	Hotel Count	Net Lease Count	Investments					
				Total (\$000s)	% of Total	Hotel (\$000s)	Hotel % of Total	Net Lease (\$000s)	Net Lease % of Total
California	58	36	22	\$ 1,351,483	11.0 %	\$ 1,078,661	15.7 %	\$ 272,822	5.0 %
Texas	90	32	58	1,002,980	8.0 %	482,452	7.0 %	520,528	10.0 %
Illinois	72	13	59	740,745	6.0 %	448,681	6.5 %	292,064	6.0 %
Georgia	94	20	74	715,264	6.0 %	444,770	6.5 %	270,494	5.0 %
Florida	60	12	48	525,980	4.0 %	277,831	4.0 %	248,149	5.0 %
Ohio	51	10	41	511,649	4.0 %	180,378	2.6 %	331,271	6.0 %
Arizona	40	15	25	480,514	4.0 %	235,005	3.4 %	245,509	5.0 %
Pennsylvania	37	9	28	404,734	3.0 %	201,525	2.9 %	203,209	4.0 %
New Jersey	18	15	3	393,653	3.0 %	292,675	4.3 %	100,978	2.0 %
Louisiana	15	3	12	376,950	3.0 %	245,246	3.6 %	131,704	3.0 %
Top 10	535	165	370	6,503,952	52.0 %	3,887,224	56.5 %	2,616,728	51.0 %
Other ⁽¹⁾	549	133	416	5,479,001	48.0 %	2,982,889	43.5 %	2,496,112	49.0 %
Total	1,084	298	786	\$ 11,982,953	100.0 %	\$ 6,870,113	100.0 %	\$ 5,112,840	100.0 %



**Sonesta Select Los Angeles Torrance South Bay
Torrance, CA**

(1) Consists of properties in 37 different states with an average investment of \$9,980.

Hotel Portfolio by Brand

As of March 31, 2022

(dollars in thousands, except per room or suite data)

Brand	Service Level	Chain Scale	Number of Hotels	Percent of Total Number of Hotels	Number of Rooms or Suites	Percent of Total Number of Rooms or Suites	Investment	Percent of Total Hotel Investment	Investment Per Room or Suite
Royal Sonesta Hotels®	Full Service	Upper Upscale	17	5.7 %	5,663	12.0 %	\$ 1,851,423	26.9 %	\$ 327
Sonesta ES Suites®	Extended Stay	Upper Midscale	90	30.2 %	11,243	23.8 %	1,509,792	22.0 %	134
Sonesta Hotels & Resorts®	Full Service	Upscale	23	7.7 %	7,364	15.6 %	1,167,420	17.0 %	159
Sonesta Select®	Select Service	Upscale	62	20.8 %	8,750	18.5 %	886,993	12.9 %	101
Sonesta Simply Suites®	Extended Stay	Midscale	64	21.5 %	7,929	16.8 %	652,711	9.5 %	82
Hyatt Place®	Select Service	Upscale	17	5.7 %	2,107	4.5 %	246,250	3.6 %	117
Courtyard by Marriott®	Select Service	Upscale	13	4.4 %	1,813	3.8 %	172,301	2.5 %	95
Radisson® Hotels & Resorts	Full Service	Upscale	5	1.7 %	1,149	2.4 %	159,707	2.3 %	139
Crowne Plaza®	Full Service	Upscale	1	0.3 %	495	1.0 %	123,366	1.8 %	249
Country Inns & Suites® by Radisson	Full Service	Upper Midscale	3	1.0 %	430	0.9 %	54,076	0.8 %	126
Residence Inn by Marriott®	Extended Stay	Upscale	3	1.0 %	342	0.7 %	46,074	0.7 %	126
Total/Average Hotels			<u>298</u>	<u>100.0 %</u>	<u>47,285</u>	<u>100.0 %</u>	<u>\$ 6,870,113</u>	<u>100.0 %</u>	<u>\$ 145</u>

Hotel Operating Statistics by Service Level - Comparable Hotels

Brand	Service Level	No. of Hotels	No. of Rooms or Suites	Occupancy			ADR			RevPAR		
				Three Months Ended March 31,			Three Months Ended March 31,			Three Months Ended March 31,		
				2022	2021	Change	2022	2021	Change	2022	2021	Change
Sonesta ⁽¹⁾	Full Service	22	7,145	51.9 %	31.2 %	20.7 Pts	\$ 144.09	\$ 109.85	31.2 %	\$ 74.78	\$ 34.27	118.2 %
Royal Sonesta ⁽¹⁾	Full Service	16	5,291	37.3 %	22.2 %	15.1 Pts	211.22	150.05	40.8 %	78.79	33.31	136.5 %
Radisson Hotel	Full Service	5	1,149	57.5 %	38.0 %	19.5 Pts	126.88	90.60	40.0 %	72.96	34.43	111.9 %
Crowne Plaza	Full Service	1	495	43.4 %	36.0 %	7.4 Pts	121.33	93.92	29.2 %	52.66	33.81	55.8 %
Country Inn and Suites	Full Service	3	430	52.2 %	30.2 %	22.0 Pts	107.10	79.75	34.3 %	55.91	24.08	132.2 %
Full Service Total / Average		47	14,510	46.7 %	28.6 %	18.1 Pts	160.03	117.57	36.1 %	74.73	33.63	122.2 %
Sonesta Select ⁽¹⁾	Select Service	62	8,750	40.4 %	25.1 %	15.3 Pts	104.22	85.57	21.8 %	42.10	21.48	96.0 %
Hyatt Place	Select Service	17	2,107	58.6 %	47.5 %	11.1 Pts	113.09	84.19	34.3 %	66.27	39.99	65.7 %
Courtyard	Select Service	13	1,813	43.9 %	37.0 %	6.9 Pts	106.02	82.55	28.4 %	46.54	30.54	52.4 %
Select Service Total / Average		92	12,670	44.0 %	30.5 %	13.5 Pts	106.45	84.69	25.7 %	46.84	25.83	81.3 %
Sonesta ES Suites ⁽¹⁾	Extended Stay	90	11,243	63.7 %	54.0 %	9.7 Pts	107.74	88.89	21.2 %	68.63	48.00	43.0 %
Sonesta Simply Suites	Extended Stay	63	7,831	66.9 %	55.0 %	11.9 Pts	76.86	63.49	21.1 %	51.42	34.92	47.3 %
Residence Inn	Extended Stay	3	342	56.3 %	43.7 %	12.6 Pts	106.53	96.74	10.1 %	59.98	42.28	41.9 %
Extended Stay Total / Average		156	19,416	64.9 %	54.2 %	10.7 Pts	94.96	78.60	20.8 %	61.63	42.60	44.7 %
		295	46,596	53.6 %	39.8 %	13.8 Pts	\$ 114.85	\$ 88.59	29.6 %	\$ 61.56	\$ 35.26	74.6 %

All operating data presented are based upon the operating results provided by our managers and tenants for the indicated periods. We have not independently verified our managers' or tenants' operating data.

(1) Includes operating data for periods prior to when certain hotels were managed by Sonesta.

Hotel Operating Statistics by Service Level - All Hotels⁽¹⁾

Brand	Service Level	No. of Hotels	No. of Rooms or Suites	Occupancy			ADR			RevPAR		
				Three Months Ended March 31,			Three Months Ended March 31,			Three Months Ended March 31,		
				2022	2021	Change	2022	2021	Change	2022	2021	Change
Sonesta ⁽²⁾	Full Service	23	7,364	51.9 %	30.9 %	21.0 Pts	\$ 144.09	\$ 109.85	31.2 %	\$ 74.78	\$ 33.94	120.3 %
Royal Sonesta ⁽²⁾	Full Service	17	5,663	36.8 %	22.2 %	14.6 Pts	210.61	150.05	40.4 %	77.50	33.31	132.7 %
Radisson Hotel	Full Service	5	1,149	57.5 %	38.0 %	19.5 Pts	126.88	90.60	40.0 %	72.96	34.43	111.9 %
Crowne Plaza	Full Service	1	495	43.4 %	36.0 %	7.4 Pts	121.33	93.92	29.2 %	52.66	33.81	55.8 %
Country Inn and Suites	Full Service	3	430	52.2 %	30.2 %	22.0 Pts	107.10	79.75	34.3 %	55.91	24.08	132.2 %
Full Service Total / Average		49	15,101	46.3 %	28.4 %	17.9 Pts	160.71	117.57	36.7 %	74.41	33.39	122.9 %
Sonesta Select ⁽²⁾	Select Service	62	8,750	40.4 %	25.1 %	15.3 Pts	104.22	85.57	21.8 %	42.10	21.48	96.0 %
Hyatt Place	Select Service	17	2,107	58.6 %	47.5 %	11.1 Pts	113.09	84.19	34.3 %	66.27	39.99	65.7 %
Courtyard	Select Service	13	1,813	43.9 %	37.0 %	6.9 Pts	106.02	82.55	28.4 %	46.54	30.54	52.4 %
Select Service Total / Average		92	12,670	44.0 %	30.5 %	13.5 Pts	106.45	84.69	25.7 %	46.84	25.83	81.3 %
Sonesta ES Suites ⁽²⁾	Extended Stay	90	11,243	63.7 %	54.0 %	9.7 Pts	107.74	88.89	21.2 %	68.63	48.00	43.0 %
Sonesta Simply Suites	Extended Stay	64	7,929	66.2 %	55.1 %	11.1 Pts	76.86	63.40	21.2 %	50.88	34.93	45.7 %
Residence Inn	Extended Stay	3	342	56.3 %	43.7 %	12.6 Pts	106.53	96.74	10.1 %	59.98	42.28	41.9 %
Extended Stay Total / Average		157	19,514	64.6 %	54.3 %	10.3 Pts	94.96	78.47	21.0 %	61.34	42.61	44.0 %
		298	47,285	53.3 %	39.8 %	13.5 Pts	\$ 115.24	\$ 88.48	30.2 %	\$ 61.42	\$ 35.22	74.4 %

All operating data presented are based upon the operating results provided by our managers and tenants for the indicated periods. We have not independently verified our managers' or tenants' operating data.

- (1) Results of all hotels owned as of March 31, 2022. Excludes the results of hotels sold during the periods presented.
- (2) Includes operating data for periods prior to when certain hotels were managed by Sonesta.

Calculation and Reconciliation of Hotel EBITDA - Comparable Hotels

(dollars in thousands)

	Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Number of hotels	295	295	295	295	295
Room revenues	\$ 254,623	\$ 266,272	\$ 291,663	\$ 243,054	\$ 147,785
Food and beverage revenues	25,145	30,429	24,989	18,428	7,834
Other revenues	12,614	12,973	13,697	12,389	7,889
Hotel operating revenues - comparable hotels	292,382	309,674	330,349	273,871	163,508
Rooms expenses	86,475	87,792	90,006	78,782	55,101
Food and beverage expenses	22,233	25,558	20,356	15,114	8,676
Other direct and indirect expenses	126,378	122,562	124,598	107,024	110,530
Management fees	11,554	12,409	12,543	10,524	5,152
Real estate taxes, insurance and other	35,490	27,317	28,468	29,774	30,192
FF&E reserves ⁽¹⁰⁾	1,794	1,236	1,411	1,135	764
Hotel operating expenses - comparable hotels	283,924	276,874	277,382	242,354	210,414
Hotel EBITDA	\$ 8,458	\$ 32,800	\$ 52,967	\$ 31,517	\$ (46,906)
Hotel EBITDA Margin	2.9 %	10.6 %	16.0 %	11.5 %	(28.7)%
Hotel operating revenues (GAAP) ⁽¹⁾	\$ 297,406	\$ 317,215	\$ 338,375	\$ 280,135	\$ 168,953
Add (less)					
Hotel operating revenues from non-comparable hotels	(5,024)	(7,541)	(8,026)	(6,264)	(5,445)
Hotel operating revenues - comparable hotels	\$ 292,382	\$ 309,674	\$ 330,349	\$ 273,871	\$ 163,508
Hotel operating expenses (GAAP) ⁽¹⁾	\$ 290,343	\$ 286,968	\$ 285,233	\$ 243,183	\$ 195,352
Add (less)	—	—	—	—	—
Hotel operating expenses from non-comparable hotels	(8,276)	(11,951)	(9,883)	(7,891)	3,285
Reduction for security deposit and guaranty fundings, net ⁽³⁾	—	—	—	5,306	10,392
FF&E reserves from managed hotel operations ⁽¹⁰⁾	1,236	1,236	1,411	1,135	764
Other ⁽¹¹⁾	621	621	621	621	621
Hotel operating expenses - comparable hotels	\$ 283,924	\$ 276,874	\$ 277,382	\$ 242,354	\$ 210,414

See accompanying notes on [page 11](#).

Calculation and Reconciliation of Hotel EBITDA - All Hotels

(dollars in thousands)

	For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Number of hotels	298	303	304	310	310
Room revenues	\$ 258,620	\$ 272,458	\$ 298,607	\$ 248,618	\$ 152,728
Food and beverage revenues	25,902	31,503	25,822	18,933	8,172
Other revenues	12,884	13,254	13,946	12,584	8,053
Hotel operating revenues	297,406	317,215	338,375	280,135	168,953
Rooms expenses	88,743	90,705	93,035	80,910	56,578
Food and beverage expenses	23,234	26,768	21,415	15,659	9,042
Other direct and indirect expenses	127,017	126,208	125,080	107,533	99,766
Management fees	11,332	11,869	12,710	10,661	5,238
Real estate taxes, insurance and other	40,638	32,039	33,614	34,347	35,741
FF&E reserves ⁽¹⁰⁾	1,222	1,236	1,411	1,135	764
Hotel operating expenses	292,186	288,825	287,265	250,245	207,129
Hotel EBITDA	\$ 5,220	\$ 28,390	\$ 51,110	\$ 29,890	\$ (38,176)
Hotel EBITDA Margin	1.8 %	8.9 %	15.1 %	10.7 %	(22.6)%
Hotel operating expenses (GAAP) ⁽¹⁾	\$ 290,343	\$ 286,968	\$ 285,233	\$ 243,183	\$ 195,352
Add (less)					
Reduction for security deposit and guaranty fundings, net ⁽³⁾	—	—	—	5,306	10,392
FF&E reserves from managed hotel operations ⁽¹⁰⁾	1,222	1,236	1,411	1,135	764
Other ⁽¹¹⁾	621	621	621	621	621
Hotel operating expenses	\$ 292,186	\$ 288,825	\$ 287,265	\$ 250,245	\$ 207,129

See accompanying notes on [page 11](#).

Net Lease Portfolio by Brand

As of March 31, 2022

(dollars in thousands)

	Brand	No. of Buildings	Square Feet	Investment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Rent Coverage
1.	TravelCenters of America	134	3,720,693	\$ 2,289,189	44.8 %	\$ 168,012	45.2 %	2.35x
2.	Petro Stopping Centers	45	1,470,004	1,021,226	20.0 %	78,099	21.0 %	2.10x
3.	AMC Theatres	11	575,967	102,580	2.0 %	7,751	2.1 %	0.52x
4.	The Great Escape	14	542,666	98,242	1.9 %	7,140	1.9 %	7.79x
5.	Life Time Fitness	3	420,335	92,617	1.8 %	5,770	1.6 %	1.81x
6.	Buehler's Fresh Foods	5	502,727	76,536	1.5 %	5,657	1.5 %	5.90x
7.	Heartland Dental	59	234,274	61,120	1.2 %	4,561	1.2 %	4.60x
8.	Norms	10	63,490	53,673	1.0 %	3,232	0.9 %	0.47x
9.	Express Oil Change	23	83,825	49,724	1.0 %	3,717	1.0 %	4.34x
10.	Regal Cinemas	6	266,546	44,476	0.9 %	3,736	1.0 %	0.47x
11.	Pizza Hut	39	164,298	43,982	0.9 %	3,285	0.9 %	1.78x
12.	Pilot Travel Centers	3	48,069	41,681	0.8 %	3,215	0.9 %	3.99x
13.	Courthouse Athletic Club	4	193,659	39,688	0.8 %	1,850	0.5 %	1.75x
14.	Fleet Farm	1	218,248	37,802	0.7 %	2,675	0.7 %	1.97x
15.	Church's Chicken	44	58,401	35,370	0.7 %	2,469	0.7 %	1.83x
16.	Big Al's	2	111,912	35,214	0.7 %	2,336	0.6 %	0.85x
17.	B&B Theatres	4	261,300	34,369	0.7 %	2,625	0.7 %	0.13x
18.	America's Auto Auction	6	72,338	34,314	0.7 %	3,216	0.9 %	5.93x
19.	Burger King	21	68,710	34,289	0.7 %	2,078	0.6 %	2.15x
20.	Hardee's	19	62,792	31,844	0.6 %	2,120	0.6 %	2.34x
21.	Martin's	16	81,909	31,144	0.6 %	2,252	0.6 %	2.44x
22.	Arby's	19	57,868	29,166	0.6 %	1,670	0.4 %	4.17x
23.	Creme de la Creme	4	81,929	29,131	0.6 %	2,429	0.7 %	1.22x
24.	Mister Car Wash	5	41,456	28,658	0.6 %	2,128	0.6 %	1.74x
25.	Popeye's Chicken & Biscuits	20	45,708	28,434	0.6 %	1,972	0.5 %	5.19x
26.	Other ⁽¹⁾	269	4,065,976	708,371	13.6 %	48,028	12.7 %	4.14x
	Total	786	13,515,100	\$ 5,112,840	100.0 %	\$ 372,023	100.0 %	2.67x

TA 065 - Seymour
Seymour, IN



(1) Consists of 108 distinct brands with an average investment of \$2,633 per building.

Net Lease Portfolio by Industry

As of March 31, 2022

(dollars in thousands)

Industry	No. of Buildings	Square Feet	Investment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Rent Coverage
1. Travel Centers	182	5,238,766	\$ 3,352,096	65.5%	\$ 249,325	67.1%	2.29x
2. Restaurants-Quick Service	226	681,495	301,088	5.9%	20,287	5.5%	2.90x
3. Restaurants-Casual Dining	53	415,547	192,170	3.9%	11,434	3.1%	1.92x
4. Movie Theaters	22	1,152,845	190,725	3.7%	14,712	4.0%	0.47x
5. Health and Fitness	13	873,258	185,458	3.6%	10,588	2.8%	1.89x
6. Grocery Stores	19	1,020,819	129,219	2.5%	9,191	2.5%	5.51x
7. Home Goods and Leisure	20	632,465	118,899	2.3%	9,065	2.4%	7.79x
8. Medical, Dental Office	71	421,306	118,098	2.3%	9,369	2.5%	4.42x
9. Automotive Equipment & Services	64	219,107	98,473	1.9%	7,132	1.9%	3.19x
10. Entertainment	4	202,779	61,436	1.2%	4,367	1.2%	2.48x
11. Automotive Dealers	8	137,979	60,119	1.2%	5,087	1.4%	6.95x
12. General Merchandise Stores	5	406,786	56,321	1.1%	3,892	1.0%	3.28x
13. Educational Services	9	220,758	55,647	1.1%	4,376	1.2%	1.42x
14. Miscellaneous Manufacturing	6	708,772	29,837	0.6%	2,228	0.6%	17.27x
15. Building Materials	27	429,798	31,317	0.6%	2,644	0.7%	4.20x
16. Car Washes	5	41,456	28,658	0.6%	2,128	0.6%	1.74x
17. Drug Stores and Pharmacies	7	67,423	19,251	0.4%	1,258	0.3%	1.61x
18. Sporting Goods	3	120,847	17,596	0.3%	1,081	0.2%	5.21x
19. Legal Services	5	29,757	11,362	0.2%	1,119	0.2%	(2.75)x
20. Dollar Stores	3	27,593	2,971	0.1%	189	0.1%	2.64x
21. Other ⁽¹⁾	5	160,901	16,538	0.3%	2,551	0.7%	2.10
22. Vacant	29	304,643	35,561	0.7%	–	–%	n/a
Total	786	13,515,100	\$ 5,112,840	100.0%	\$ 372,023	100.0%	2.67x



(1) Consists of miscellaneous businesses with an average investment of \$3,308 per building.

Net Lease Portfolio by Tenant (Top 10)

As of March 31, 2022

(dollars in thousands)

	Tenant	Brand Affiliation	No. of Buildings	Square Feet	Investment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Weighted Average Lease Term	Rent Coverage
1.	TravelCenters of America Inc. ⁽¹⁾	TravelCenters of America / Petro Stopping Centers	179	5,190,696	\$ 3,310,415	64.7 %	\$ 246,110	66.2 %	10.69	2.18x
2.	American Multi-Cinema, Inc.	AMC Theatres	11	575,967	102,580	2.0 %	7,751	2.1 %	0.83	0.33x
3.	Universal Pool Co., Inc.	The Great Escape	14	542,666	98,242	1.9 %	7,140	1.9 %	5.42	7.79x
4.	Healthy Way of Life II, LLC	Life Time Fitness	3	420,335	92,617	1.8 %	5,770	1.6 %	13.25	1.24x
5.	Styx Acquisition, LLC	Buehler's Fresh Foods	5	502,727	76,536	1.5 %	5,657	1.5 %	10.59	5.90x
6.	Professional Resource Development, Inc.	Heartland Dental	59	234,274	61,120	1.2 %	4,561	1.2 %	4.00	4.60x
7.	Norms Restaurants, LLC	Norms	10	63,490	53,673	1.0 %	3,232	0.9 %	23.27	0.47x
8.	Express Oil Change, L.L.C.	Express Oil Change	23	83,825	49,724	1.0 %	3,717	1.0 %	13.00	4.34x
9.	Regal Cinemas, Inc.	Regal Cinemas	6	266,546	44,476	0.9 %	3,736	1.0 %	5.67	0.37x
10.	Pilot Travel Centers LLC	Flying J Travel Plaza	3	48,069	41,681	0.8 %	3,215	0.9 %	6.73	3.99x
	Sub-total, Top 10		313	7,928,595	3,931,064	76.8 %	290,889	78.3 %	10.30	2.37x
11.	Other ⁽²⁾	Various	473	5,586,505	1,181,776	23.2 %	81,134	21.7 %	8.96	3.76x
	Total		786	13,515,100	\$ 5,112,840	100.0 %	\$ 372,023	100.0 %	10.01	2.67x

(1) TA is our largest tenant. As of March 31, 2022, we leased 179 travel centers (134 under the TravelCenters of America brand and 45 under the Petro Stopping Centers brand) to a subsidiary of TA under five master leases that expire in 2029, 2031, 2032, 2033 and 2035, respectively. TA has two renewal options for 15 years each for each lease for all of the travel centers under the lease. In addition to the payment of our minimum rent, these leases provide for payment to us of percentage rent based on increases in total non-fuel revenues over base levels (3.5% of non-fuel revenues above threshold amounts defined in the leases). TA's remaining deferred rent obligation of \$17,612 is due in quarterly installments of \$4,404 through January 31, 2023.

(2) Consists of 164 tenants with an average investment of \$7,206.

Net Lease Portfolio - Expiration Schedule

As of March 31, 2022

(dollars in thousands)

Year ⁽¹⁾	Square Feet	Annualized Minimum Rent Expiring	Percent of Total Annualized Minimum Rent Expiring	Cumulative % of Total Annualized Minimum Rent Expiring
2022	210,412	2,390	0.6%	0.6%
2023	315,142	2,799	0.8%	1.4%
2024	779,371	11,656	3.1%	4.5%
2025	436,043	8,906	2.4%	6.9%
2026	1,077,985	12,030	3.2%	10.1%
2027	1,050,075	13,674	3.7%	13.8%
2028	546,300	9,178	2.5%	16.3%
2029	1,343,309	48,441	13.0%	29.3%
2030	138,590	4,158	1.1%	30.4%
2031	1,313,222	48,778	13.1%	43.5%
2032	1,275,277	53,485	14.4%	57.9%
2033	1,146,326	51,938	14.0%	71.9%
2034	122,877	4,057	1.1%	73.0%
2035	2,234,644	80,285	21.6%	94.6%
2036	552,708	7,529	2.0%	96.6%
2037	4,970	421	0.1%	96.7%
2038	44,484	1,108	0.3%	97.0%
2039	134,901	3,209	0.9%	97.9%
2040	115,142	2,406	0.6%	98.5%
2041	223,043	2,189	0.6%	99.1%
2042	57,499	155	—%	99.1%
2043	—	—	—%	99.1%
2044	—	—	—%	99.1%
2045	63,489	3,232	0.9%	100.0%
Total	13,185,809	372,024	100.0%	
Weighted Average Lease Term	8.9 years	10.0 years		



(1) The year of lease expiration is pursuant to contract terms.

Net Lease Portfolio - Occupancy Summary

As of March 31, 2022

	As of and For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Properties (end of period)	786	788	794	796	798
Total square feet	13,515,100	13,522,060	13,574,656	13,587,068	13,452,608
Square feet leased	13,185,809	13,266,385	13,332,049	13,380,458	13,251,939
Percentage leased	97.6 %	98.1 %	98.2 %	98.5 %	98.5 %

	As of and For the Three Months Ended				
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Vacant properties beginning of period	30	30	32	30	18
Vacant property sales / leased	(3)	(2)	(2)	(1)	(1)
Lease terminations	2	2	—	3	13
Vacant properties end of the period	29	30	30	32	30



457 W. Broadway Road
Tempe, AZ

Non-GAAP Financial Measures

We present certain “non-GAAP financial measures” within the meaning of the applicable Securities and Exchange Commission, or SEC, rules, including FFO, Normalized FFO, EBITDA, Hotel EBITDA, Adjusted Hotel EBITDA, EBITDAre and Adjusted EBITDAre. These measures do not represent cash generated by operating activities in accordance with GAAP and should not be considered alternatives to net income (loss) as indicators of our operating performance or as measures of our liquidity. These measures should be considered in conjunction with net income (loss) as presented in our condensed consolidated statements of income (loss). We consider these non-GAAP measures to be appropriate supplemental measures of operating performance for a REIT, along with net income (loss). We believe these measures provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation and amortization expense, they may facilitate a comparison of our operating performance between periods and with other REITs and, in the case of Hotel EBITDA, reflecting only those income and expense items that are generated and incurred at the hotel level may help both investors and management to understand the operations of our hotels.

FFO and Normalized FFO: We calculate funds from operations, or FFO, and Normalized FFO as shown on [page 9](#). FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or Nareit, which is net income (loss), calculated in accordance with GAAP, excluding any gain or loss on sale of properties and loss on impairment of real estate assets, if any, plus real estate depreciation and amortization, less any unrealized gains and losses on equity securities, as well as adjustments to reflect our share of FFO attributable to an investee and certain other adjustments currently not applicable to us. In calculating Normalized FFO, we adjust for the items shown on [page 9](#). FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. Other factors include, but are not limited to, requirements to satisfy our REIT distribution requirements, limitations in our credit agreement and public debt covenants, the availability to us of debt and equity capital, our distribution rate as a percentage of the trading price of our common shares, or dividend yield, and to the dividend yield of other REITs, our expectation of our future capital requirements and operating performance and our expected needs for and availability of cash to pay our obligations. Other real estate companies and REITs may calculate FFO and Normalized FFO differently than we do.

EBITDA, EBITDAre and Adjusted EBITDAre: We calculate earnings before interest, taxes, depreciation and amortization, or EBITDA, EBITDA for real estate, or EBITDAre, and Adjusted EBITDAre as shown on [page 10](#). EBITDAre is calculated on the basis defined by Nareit, which is EBITDA, excluding gains and losses on the sale of real estate, loss on impairment of real estate assets, if any, and adjustments to reflect our share of EBITDAre attributable to an investee. In calculating Adjusted EBITDAre, we adjust for the items shown on [page 10](#). Other real estate companies and REITs may calculate EBITDA, EBITDAre and Adjusted EBITDAre differently than we do.

Hotel EBITDA: We calculate Hotel EBITDA as hotel operating revenues less hotel operating expenses of all managed and leased hotels, prior to any adjustments required for presentation in our condensed consolidated statements of income (loss) in accordance with GAAP. We believe that Hotel EBITDA provides useful information to management and investors as a key measure of the profitability of our hotel operations.

Other Definitions

Adjusted Total Assets and Total Unencumbered Assets: Adjusted total assets and total unencumbered assets include original cost of real estate assets calculated in accordance with GAAP before impairment write-downs, if any, and exclude depreciation and amortization, accounts receivable and intangible assets.

Annualized Dividend Yield: Annualized dividend yield is the annualized dividend paid during the period divided by the closing price of our common shares at the end of the period.

Average Daily Rate: ADR represents rooms revenue divided by the total number of room nights sold in a given period. ADR provides useful insight on pricing at our hotels and is a measure widely used in the hotel industry.

Chain Scale: As characterized by STR, a data benchmark and analytics provider for the lodging industry.

Comparable Hotels Data: We present RevPAR, ADR and occupancy for the periods presented on a comparable basis to facilitate comparisons between periods. We generally define comparable hotels as those that we owned on March 31, 2022 and were open and operating since the beginning of the earliest period being compared. For the three months ended March 31, 2022 and 2021, our comparable results excluded three hotels that had suspended operations during part of the periods presented.

Consolidated Income Available for Debt Service: Consolidated income available for debt service, as defined in our debt agreements, is earnings from operations excluding interest expense, unrealized gains and losses on equity securities, depreciation and amortization, loss on asset impairment, unrealized appreciation on assets held for sale, gains and losses on early extinguishment of debt, gains and losses on sales of property and amortization of deferred charges.

Debt: Debt amounts reflect the principal balance as of the date reported. Net debt means total debt less unrestricted cash and cash equivalents as of the date reported.

Non-GAAP Financial Measures and Certain Definitions (Continued)

FF&E Reserve: Various percentages of total sales at certain of our hotels are escrowed as reserves for future renovations or refurbishments, or FF&E reserve escrows. We own all the FF&E reserve escrows for our hotels.

FF&E Reserve Deposits Not Funded by Hotel Operations: The operating agreements for our hotels generally provide that, if necessary, we will provide FF&E funding in excess of escrowed reserves. To the extent we make such fundings, our contractual owner's priority returns or rents generally increase by a percentage of the amounts we fund.

Gross Book Value of Real Estate Assets: Gross book value of real estate assets is real estate properties at cost plus acquisition related costs, if any, before purchase price allocations, less impairment write-downs, if any.

Hotel EBITDA Margin: is Hotel EBITDA as a percentage of hotel operating revenues.

Investment: We define hotel investment as historical cost of our properties plus capital improvements funded by us less impairment write-downs, if any, and excludes capital improvements made from FF&E reserves funded from hotel operations that do not result in increases in owner's priority return or rents.

We define net lease investment as historical cost of our properties plus capital improvements funded by us less impairment write-downs, if any.

Occupancy: Occupancy represents the total number of room nights sold divided by the total number of room nights available at a hotel or group of hotels. Occupancy is an important measure of the utilization rate and demand of our hotels.

Owner's priority return: Each of our management agreements or leases with hotel operators provides for payment to us of an annual owner's priority return or minimum rent, respectively. Certain of these minimum payment amounts are secured by full or limited guarantees. In addition, certain of our hotel management agreements provide for payment to us of additional amounts to the extent of available cash flows as defined in the management agreement. Payments of these additional amounts are not guaranteed.

Each of our agreements with our net lease tenants provides for payment to us of minimum rent. Certain of these minimum payment amounts are secured by full or limited guarantees. Annualized minimum rent amounts represent cash rent amounts due to us and exclude adjustments, if any, necessary to record scheduled rent changes under certain of our leases, the deferred rent obligations payable to us under our leases with TA and the estimated future payments to us under our TA leases for the cost of removing underground storage tanks at our travel centers on a straight line basis or any reimbursement of expenses paid by us.

Rent Coverage: We define rent coverage as earnings before interest, taxes, depreciation, amortization and rent, or EBITDAR, divided by the annual minimum rent due to us weighted by the minimum rent of the property to total minimum rents of the net lease portfolio. EBITDAR amounts used to determine rent coverage are generally for the latest twelve-month period reported based on the most recent operating information, if any, furnished by the tenant. Operating statements furnished by the tenant often are unaudited and, in certain cases, may not have been prepared in accordance with GAAP and are not independently verified by us. Tenants that do not report operating information are excluded from the rent coverage calculations. In instances where we do not have financial information for the most recent quarter from our tenants, we have calculated an implied EBITDAR for the 2022 first quarter using industry benchmark data to reflect current operating trends. We believe using this industry benchmark data provides a reasonable estimate of recent operating results and rent coverage for those tenants.

Revenue per Available Room: RevPAR represents rooms revenue divided by the total number of room nights available to guests for a given period. RevPAR is an industry metric correlated to occupancy and ADR and helps measure revenue performance over comparable periods.

Total Gross Assets: Total gross assets is total assets plus accumulated depreciation.

This supplemental operating and financial data may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other securities laws. Whenever we use words such as “believe,” “expect,” “anticipate,” “intend,” “plan,” “estimate,” “will,” “may” and negatives or derivatives of these or similar expressions, we are making forward-looking statements. These forward-looking statements are based upon our present intent, beliefs or expectations, but forward-looking statements are not guaranteed to occur and may not occur. Actual results may differ materially from those contained in or implied by our forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors, some of which are beyond our control.

The information contained in our filings with the SEC, including under “Risk Factors” in our periodic reports, or incorporated therein, identifies important factors that could cause our actual results to differ materially from those stated in or implied by our forward-looking statements. Our filings with the SEC are available on the SEC's website at www.sec.gov. You should not place undue reliance upon our forward-looking statements. Except as required by law, we do not intend to update or change any forward-looking statements as a result of new information, future events or otherwise.